

WE ARE MOVED BY CHEMISTRY & PREPARING FOR THE FUTURE – LET'S BUILD IT TOGETHER!

Import and distribution of chemical materials for customer industries throughout Europe is the competence of our privately owned group. Our multinational team - currently situated in fifteen locations across Europe and Asia - belongs to the best performing sales organizations in the region. Having a healthy & sound financial basis, we continue to expand our organization and offer attractive positions at several European sites.

INSIDE SALES SPECIALIST (m/f/d)

Chemical Intermediates & Specialties

You are fluent in English & German / Headquarters Vienna

Your Business and Area of Responsibility

- **Our customers are local and multinational manufacturers of Adhesives, Composites, Coatings, Resins, Paper, Polyurethanes, Rubber, etc.**
- Reliable contact for industrial clients with sales activities; internally, you collaborate with product managers and field sales managers
- Market research via phone and email.
- After-sales service, customer communication for logistic and other challenges.
- Support for colleagues in the field.
- Reporting / Implementation of negotiation results into our CRM system.
- Occasional handling of complaints.

Your Profile & Talents

You are looking for a chance to grow in international business and to work in a company where performance, self-responsibility, initiatives, teamwork as well as loyalty are rewarded!

Experience in the chemical industry is not a requirement. With the help of your colleagues, you will learn "on the job". You have or are a:

- Sales personality with negotiation skills; you build trustworthy relationships over the phone and have a friendly, professional demeanor.
- Dedication to providing great customer service.
- Commercial or technical training as well as experience in B2B sales, ideally with industrial customers.
- Experience with CRM systems and are also willing to support colleagues in this area.
- Flexible, self-organized, and can manage your diverse tasks well; in doing so, you coordinate internally with other departments.
- Hands-on mentality and are willing to take responsibility
- Business fluent in English and German, being fluent in any other languages like French, Spanish or Italian is a huge advantage.

We are looking forward to get to know you!

100% discretion is granted.

Please send your application documents in English incl. salary expectations to: recruitment@prochema.com

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Our Offer

- Target gross annual salary starts at EUR 42,000.00 (based on full-time employment)-overpayment depending on qualifications and experience.
- A responsible position & the chance to grow on an interesting, versatile and dynamic job in a multicultural open working atmosphere.
- A secure employment in a financially sound international company.
- Fringe benefits such as subsidized lunch, modern infrastructure of MyHive am Wienerberg with restaurants & shops nearby.

