

Import and distribution of selected chemical materials for customer industries throughout Europe is competence and business of our privately owned group. We are growing on our own. Our multinational team – currently situated in seventeen locations in Europe and Asia – belongs to the “best rated” sales organizations of our multinational and local clients. With having a healthy financial basis, we continue to expand our personnel organization and offer attractive positions at several European sites.

INSIDE SALES SPECIALIST (m/f/d) **with ADMINISTRATIVE FUNCTIONS** **Company Language: English / Workplace: Warsaw**

Your Business and Area of Responsibility

- You are reliable partner for industry customers providing active sales in your region; internally you cooperate with Product Managers and Area Sales Managers
- Market researching by phone and e-mail
- After-sales services, communication in case of logistics and other issues / logistics from local warehouse
- Occasionally handling of claims
- Administration of PL office and cooperation with bookkeeping department
- Reporting /implementing results of negotiations into our CRM system

Your Profile & Talents

You are looking for a chance to grow in international business and to work in a company where performance, initiatives, teamwork as well as loyalty are rewarded!

- Experience in chemical business is not a condition. With the help of your colleagues you will learn on the job
- You are a “SALES personality”
- You are business fluent in Polish and English – any other Western European language skills will be considered for integration into our expanding Sales team for Europe!
- You have a commercial or technical education and 2+ years of experience in B2B sales
- You are able to learn and use CRM systems
- You are flexible, self-organized and a team player
- You enjoy taking over responsibility, you have a hands-on personality

We are looking forward to get to know you!

100% discretion is granted.

Please send your full application with photo, references and salary expectations to:
recruitment@prochema.com

PROCHEMA GmbH

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Our Offer

- Attractive remuneration fix and variable, depending on qualification and experience
- Your “chance to grow” in an organically growing group with an open-minded company atmosphere!
- A secure employment in a financially sound international company.

