

Import and distribution of selected chemical materials for customer industries throughout Europe is competence and business of our privately owned group. We are growing on our own. Our multinational team - currently situated in fourteen locations in Europe and Asia - is bonded by the effort to belong to the "best rated" sales organizations of our multinational and local clients. Built on a healthy financial basis, we continue to expand our personnel organization and offer attractive positions at several European sites.

INSIDE SALES SPECIALIST (m/f/d) being fluent in GERMAN and ENGLISH

Your Business and Area of Responsibility

- You are a reliable partner for industry customers providing active sales in your region; internally you cooperate with Product Managers and Area Sales Managers
- Market researching by phone and e-mail
- After-sales services, communication in case of logistics and other issues
- Occasionally handling of claims
- Reporting / implementing results of negotiations into our CRM system

Your Profile & Talents

You are looking for a chance to grow in international business and to work with a company where performance, initiatives, teamwork as well as loyalty is rewarded!

Experience in chemical business is not a condition. With the help of your colleagues you will learn on the job.

- You are a „SALES personality“. You find the right words in friendly, but sometimes also tough negotiations with customers. You establish trustful relationships via phone.
- You have a commercial or technical education and have been working 3+ years in B2B sales, ideally in a wholesale company.
- You are able to learn and use CRM systems as well as support colleagues with their tasks in this area.
- You are flexible, self-organized and able to handle your diverse „challenges“ well.
- You have a hands-on personality and enjoy taking over responsibility.

We are looking forward to get to know you!

100% discretion is granted. Please send your full application to:

Eva Regner-Poor

recruitment@prochema.com

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1100 Vienna, Austria

Phone: +43 1 605 60,

Website: www.prochema.com

Our Offer

- **Salary indication considerably above the Austrian Trade collective agreement, depending on qualification and experience. Attractive Bonus-System!**
- A responsible position in a multicultural and open-minded working atmosphere.
- The chance to grow and learn in an interesting, versatile and dynamic job.
- Expanding, financially sound international company.
- Benefits (mineral water, fruit basket, coffee and the infrastructure of the Business Park Vienna with shops restaurants nearby).

