

Being representatives of reputable chemical manufacturers world-wide, the import and distribution of "Performance Chemicals" is our competence and business. Our multinational team – currently situated in fourteen locations in Europe and Asia – is bonded by the effort to constantly maintain our top reputation with multinational and local clients throughout Europe and world-wide. This teamwork is our most important key to success! Built on a healthy financial base, we continue to expand our sales organization and offer attractive positions at several European sites.

You are looking for a chance to grow in international business and to work with a company where performance, initiatives, teamwork, as well as loyalty is rewarded? Then join our Team as

INSIDE SALES SPECIALIST (m/f)

Fluent in ENGLISH / ITALIAN

Any other European language combinations are considered as well!

Your tasks and responsibilities

- You are a reliable partner for industry customers providing active sales in your region; internally you cooperate with Product Managers and Area Sales Managers
- Market researching by phone and e-mail
- After-sales services, communication in case of logistics issues
- Occasionally handling of claims
- Reporting / implementing results of negotiations in our CRM system

Your profile

Experience in chemical business is not a condition. With the help of your colleagues you will learn on the job

- You are a "SALES personality"
- You are fluent in English – any other Western European languages will be considered for integration into our expanding Sales team for Europe!
- You have a commercial or technical education and experience in B2B sales
- You are able to learn and use CRM systems
- You are flexible, self-organized and a team player
- You enjoy taking over responsibility, you have a hands-on personality

We are looking forward to get to know you!

100% discretion is granted.
Please send your full application to:

Katharina Reisacher
recruitment@prochema.com

PROCHEMA GmbH
Wienerbergstraße 3, 1100
Vienna, Austria
Phone: +43 1 605 60,
www.prochema.com

Our offer

- Attractive Remuneration fix and variable, depending on experience; considerably above the Austrian trading collective bargaining agreement
- Workplace in Vienna; candidates, who are not willing to move to Vienna, but are experienced in the chemical business, are welcome to talk about positions in their regions!
- Fringe benefits, infrastructure of the Business Park Vienna with near shops & restaurants
- A responsible position with career perspectives in a multicultural and open-minded working atmosphere within an expanding, financially sound company!

