

Being representatives of reputable chemical producers world-wide, the import and distribution of "Performance Chemicals" is our competence and business. Our multinational team – currently situated at eleven locations in Europe and Asia – is bonded by the effort to constantly renew our top reputation at multinational and local clients throughout Europe. This teamwork is our most important key to success! Built on a healthy financial base, we continue to expand our sales organization and offer attractive positions at several European locations.

INSIDE SALES SPECIALIST (m/f)

being fluent in

GERMAN and ENGLISH

Your tasks and responsibilities:

- You are a reliable partner for industry customers providing active sales in your region; internally you cooperate with Product Managers and Area Sales Managers
- Market researching by phone and e-mail
- After-sales services, communication in case of logistics issues
- Occasionally handling of claims
- Reporting / implementing results of negotiations in our CRM system

Your Profile:

You are looking for a chance to grow in international business and to work with a company where performance, initiatives, teamwork, as well as loyalty is rewarded!

Experience in chemical business is not a condition. With the help of your colleagues you will learn on the job

- You are a "SALES personality"
- You are fluent in **English and German**; English and Spanish also of interest
- You have a commercial or technical education and experience in B2B sales
- You are able to learn and use CRM systems
- You are flexible, self-organized and a team player
- You enjoy taking over responsibility, you have a hands-on personality

Our offer:

- Salary indication considerably above the Austrian Trade collective agreement, depending on qualification and experience. Attractive Bonus-System!
- A responsible position in a multicultural open working atmosphere
- The chance to grow on the job, as well as in trainings and external seminars
- Expanding, financially sound international company
- Benefits (mineral water, fruit basket, coffee, terrace and the infrastructure of the Business Park Vienna with shops & restaurants nearby)

100% discretion is granted. Please send your application with photo, references and salary expectations to:

Katharina Reisacher, recruitment@prochema.com

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